Area:
33,3 thousand sq. km, 5.5% of the territory of Ukraine

Favorable geographical location

The sea coast of the Black Sea is extended to 300 km

Membership in major European interregional organizations

Assembly of European Regions (AER)
Association of European Border Regions (AEBR)
Euroregion “Lower Danube”
Conference of Peripheral Maritime Regions (CPMR)

Gross regional product (for 2021) - UAH 271,669.0 million per 1 person - UAH 115,129

The administrative center is Odesa

7 districts
1123 villages
19 towns
91 territorial communities

Population - 2,368.1 thousand people
ODESA REGION

Dynamically growing IT industry

Favorable geographical location

Promising tourist complex

Highly developed industrial complex

High potential in the countryside economy

Logistic center of Ukraine
FOREIGN ECONOMY ACTIVITY

Foreign trade turnover of the Odesa region - $4,5 billion USD, including:
exports of goods - 2,4 billion USD
imports of goods - 2,1 billion USD

The basis of the commodity structure exports of the region were:

1. Animal or vegetable fats and oils origin - 512,6 million USD
2. Products of plant origin - 1410,8 million USD
3. Ready-made food products - 112,5 million USD
4. Machines, equipment and mechanisms, electrical equipment - 69,1 million USD
5. Base metals and articles thereof - 105,9 million USD
6. Chemical and related products industries - 67,2 million USD

Direct foreign investment in the economy of the Odesa region:

1. Cyprus - 311,8 million USD
2. Netherlands - 185,9 million USD
3. Singapore - 149,7 million USD
4. United Kingdom - 93,5 million USD
5. Luxembourg - 78,8 million USD
6. Monaco - 64,7 million USD
7. Germany - 61,8 million USD
8. France - 40,1 million USD
9. Seychelles - 33,6 million USD
10. Switzerland - 30,3 million USD
7 largest ports of Ukraine and access to the main river routes - Danube, Dniester, Dnipro

5 international transport corridors
Cretan 7th and 9th corridors, TRACECA transport corridor (Europe-Caucasus-Asia), Baltic-Black Sea corridors and Black Sea ring transport corridor - transport corridor around the Black Sea of the Black Sea Economic Cooperation (BSEC)

The network of public roads is 8328.325 km, including 2801.8 km of state importance
Odesa International Airport (IATA: ODS, ICAO: UKOO) is a leader in air transportation in Ukraine, a new runway introduced in 2021 is capable of accepting category D aircraft such as Boeing-767 wide-body airliners, ICAO category III

2021
Number of enterprises in the industry - 2.3 k units
UAH 5.8 billion of capital investments have been disbursed
Employees - 48 thousand people
Labor costs - UAH 7.7 billion
TOURIST POTENTIAL

The main natural resources of the Odesa region, which are widely used in the practice of spa treatment, belong to the unique climatic zones of the Black Sea coast, therapeutic mud and brine Budaksky (Shabolatsky), Kuyalnitsky, Tiligul, Hadzhibey estuaries and Tuzla group of lakes (Shagany, Alibey, Burnas), as well as sources of various mineral waters.

170 km of sandy beaches

More than 1000 objects of tourist and recreational infrastructure (hotels, recreation centers, sanatoriums, wellness centers)

128 objects nature reserve fund

Unique monuments of archeology, history, architecture and urban planning have been preserved in the region: excavations of ancient cities of Thira and Nikonia, remains of ancient Roman fortifications "Trajan's Wall", medieval Akerman Fortress, mysterious catacombs, famous Potemkin Stairs and the pride of the Odesa academic theater opera and ballet, which in terms of beauty and acoustic features is one of the top-5 best theaters in the world.

About 4.5 thousand of archeologic, historical and architecture monuments
Odesa region is a highly developed industrial region, which industry plays a significant role in the structure of the real sector of the economy.

The total number of enterprises is 2.4 k units (9.4% of the total number of enterprises of the region of all types activities and forms of ownership).

- vegetable and animal fats;
- dairy products;
- meat and meat products;
- wine and cognac products;
- vegetable and fruit juices;
- fish, crustaceans and mollusks;
- chemicals and chemical products;
- wires and cables;
- television receivers, meters electricity;
- optical and mechanical equipment;
- refrigeration equipment, etc.
AGRICULTURAL COMPLEX

Land fund of the region is 33 mln ha including 2.6 mln ha agricultural land.

Odesa region is the leader in the elevator rating capacities of Ukraine 5.4 mln tons.

Mastered capital investment UAH 2 billion.

The total number of rural enterprises, forest and fish farms 4.3 k units.

The main specialization of agricultural enterprises in the region:

- Crop production: cultivation of cereals, sunflower, developed viticulture, horticulture, vegetable growing
- Livestock: production of meat, milk, eggs
- Products sold in 2020 - UAH 15.3 billion
- Employees - 24 thousand people
REGIONAL DEVELOPMENT AGENCY OF ODESA REGION
Regional Development Agency of Odesa Region is a non-profit and non-budgetary institution which was created on the basis of partnership between the state, private and public sectors with the aim of effective implementation of state regional policy. We provide a wide range of services in the Odesa region.

MISSION:
Providing a solid foundation for sustainable socio-economic development of the united territorial community and the Odesa region as a whole. Creating practical conditions for European and Euro-Atlantic integration within the framework of the EU–Ukraine Association Agreement.

Agency's philosophy
We strive to make territorial communities capable. To make public services and services of high quality. The Agency is a kind of "laboratory" of investment projects that helps communities develop initiatives that create added value, jobs and strengthen the region’s economy.
Regional Development Agency:

DEVELOPS
Strategic documents for the development of territorial communities. Initiates the creation of perspective investment projects in accordance with the needs of the region and the interest of potential investors.

PREPARES
Proposals for changes in legal system to promote business development and improve the investment climate in the region and the country as a whole. Assembles and provides primary analytical necessary information for making investment decisions.

EXPLORE
Opportunities to raise funds from international funds that provide financial and technical support. Makes the initial selection of a Greenfield and/or Brownfield investment platform, in accordance with the investor's request.

ACCOMPANIES
Implementation of the strategic development plan of territorial communities. Provides services of a personal investment manager. Develops and accompanies "Road maps" for permitting procedures of investment projects.

ORGANIZES
Execution of representative interests. Conducting events (educational/promotional). Communication with potential partners competent in various areas.
In 2023, the Agency will implement projects aimed at the Ukraine Recovery and Reconstruction program. It is planned to attract investments and material and technical assistance for the implementation of the projects.
ACHIEVEMENTS IN 2023

Strategic planning, consulting and informational support UTC

- 91 portfolio of communities with detailed information on needs and current projects
- 121 meetings with communities
- 25 communities where the Agency communicates about strategic planning
- 4 thematic recovery forums as part of the work on the regional strategy
- 20 contracts for providing information and consulting services
- 1,154 consultation hours
- 18 working meetings with specialists involved in the development of strategic documents
- 5 strategic sessions in communities related to work on development strategies

Investment development projects of Odesa region

- Regional digital portal ProUkraine

Collected in the register and analyzed 73 development projects:

- Projects of industrial parks 6.8%
- Tourism and Culture 9.6%
- Medicine 9.6%
- Engineering infrastructure 19.2%
- Education 26%
- Ecology 12.3%

98 GREENFIELD SITES, ENG/UKR
81 BROWNFIELD SITES, ENG/UKR
ACHIEVEMENTS IN 2023

Grants and training

- 34 completed grant applications
- 7 winning grants and 8 in the work process
- 695 hours of training and professional development of Agency employees, received 18 certificates
- Material and technical assistance in financial or in-kind form in the amount of approximately UAH 22,470,000
- Work on tasks implementation of the regional branch office of the Next cross-border grant program "RO-UA 2014-2020"

Partnership and European integration

- 61 Memorandum of cooperation signed
- 15 meetings with international representatives
- 11 partner banks
- 31 agreements on the provision of information and consulting services to business
- 11 partners of higher education institutions

PATHWEL™
PROMISES TO PROGRESS IN YOUR LIFE
Business is the basis of economic stability of our state!

Using an individual approach, a broad base of partners and experience, we help business solve problematic issues that hinder the rapid development of the enterprise.

Join the business clients and partners of the Regional Development Agency of Odessa region and take advantages of modern service provision.
Our partners from all over the world help Ukrainian companies enter new markets for goods and services.

We establish business partnerships and cross-border cooperation around the world, help Ukrainian businesses line up with European standards and be competitive.

We offer the best strategy practices and experience gained across countries and industries.

We provide support to investors at all stages of decision-making process and implementation of investment projects.

We assist companies in finding optimal funding opportunities, so that they can implement new projects, products, processes and services.
WE INVITE YOU TO BECOME A MEMBER OF THE INDUSTRIAL PARK

Location
Odesa region, Podilsky district, village Borshchi, str. Lysova, 1-A

Area
10 hectares

Property
 Territory - Communal authority;
Existing buildings - PIVDENTEHGAZ LLC

Surface characteristics
The relief is flat with minor differences

Transport accessibility
station “Borshchi” - 0.9 km
Distance to:
Podilsk - 15 km;
Balta - 20 km;
Ananiyiv - 50 km;
Odessa - 234 km;
Kyiv - 371 km;
highway R-33 - 2 km railway

We offer
Land tax rate - 0;
Income tax - 0 for 10 years

Terms of transfer
Rent of premises, rent of territory

Functional purpose
• Manufacture of finished metal products, except
• machinery and equipment;
• Production of electrical equipment;
• Food processing and light industry;
• Manufacture of other vehicles;
• Repair, installation of machines and packing

Technical infrastructure
✓ Access road with asphalt surface.
  Direct connection with the Coast railway line.
✓ Engineering networks:
  • Power supply 4.73 mW (with the possibility of increasing to 15 mW);
  • two electrical substations 110/35/6 kV;
  • water supply - 3 wells;
  • drainage - needs restoration according to TU;
  • gas supply - a medium pressure network has been established;
✓ Existing landscaping:
  • fenced territory;
  • hard coating of the central ones
    internal passages, platforms and entrances to buildings;
  • railway track.

Contact information
Investment Office RDAOR
E-MAIL
investoffice.odrda@gmail.com
+38 068 790 09 80
Limitations

On the balance sheet of the Sea Commercial Port there are objects that are not subject to privatization:
6 vehicles (transferred to the Armed Forces of Ukraine) and a hostel with a total area of 1520.1 m² at the address: Odesa region, Bilhorod-Dnistrovsky, st. Shabskaya, 77.

The property (buildings, constructions, movable property) that belongs to other users and is not part of the privatization object is located on the territory of the Sea Commercial Port.

Debt (as of 31.03.2023)

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total payables</td>
<td>125,868,096,94 UAH</td>
</tr>
<tr>
<td>Overdue payables</td>
<td>118,671,974,85 UAH</td>
</tr>
<tr>
<td>Current payables</td>
<td>7,196,122,09 UAH</td>
</tr>
</tbody>
</table>

Product sales volume
(works, services) for the period 2020 - Quarter 2023: UAH 72501.0 thousand, including export - 3,652.2 thousand UAH

Main product range (works, services):
- loading and unloading operations,
- cargo services, namely:
  - timber cargoes,
  - mineral fertilizers,
  - iron ore pellets,
  - metal products,
  - including export: timber cargoes,
  - grain cargoes

Area

- Total land area - 65,636.8 hectares
- The total area of buildings and structures - 35,898.0 m²

Customs control zone

Type of customs control zone: temporary, created for the period of stay of goods and vehicles under customs control.

Terms of sale:
- repayment within 6 months of the company's debts on wages, before the budget in the amount formed on the date of transfer of ownership of the object of privatization;
- prevention of dismissal of employees of the privatized enterprise on the initiative of the buyer or the body authorized by him (except for the performance by the employee of actions for which dismissal is provided on the basis of paragraphs 3, 4, 7 and 8 of part one of Article 40 and Article 41 of the Labor Code of Ukraine) within 6 months from the date of transfer of law.
**Location**

67701, Odesa region, Izmail district, outside the village

**Land plot**

Land area - 2.9818 ha
Building area (floor storage warehouses, silos, abk) - 5236.9 m²
Cadastral number - 5124100000:01:001:0006
Purpose: industrial land (placement and operation of buildings and structures of river transport)

**Land ownership**

State, the right to lease for 49 years

**Initiator**

Martin Group LLC (Odesa)
EDRPOU 43513153

**Purpose of the terminal acceptance;**

✔ temporary storage;
✔ cargo handling
✔ (grain and oil cargoes, their products processing, general cargo);
✔ storage in silo-type granaries;
✔ shipment to water transport

**Process facilities**

- 2 storages of underground storage;
- 2 vehicle unloading stations, including one
- Truck loader;
- administrative and household building;
- grain quality laboratory;
- silo-type granary, in which 8 metal silos with a volume of \( V = 1996 \text{ m}^3 \) each, pre-axial and amplified transport galleries;
- system of transport galleries, which ensures the shipment of grain to
- water transport;
- berth, which includes 2 ship loading towers with a capacity of 600 t/h each.

**Implementation status**

❖ Urban planning documentation developed
❖ The right to lease is issued

**Offer of cooperation**

Joint investment activity

**INVESTMENT PROJECT**

"Construction of the Bulk Cargo Handling Terminal in Izmail District"

**Contact information**

Investment Office RDAOR
+38 068 790 09 80

E-MAIL
investoffice.odrda@gmail.com
PROJECT
Overhaul the Communal Non-Profit Enterprise "Odesa Regional Children's Clinical Hospital" of the Odesa Regional Council

Location
Odesa region, Odesa district, Odesa, st. Akademika Vorobyova, 3

Reconstruction object
3 buildings:
1) 2-storey (1936),
2) 9-storey
3) 5-storey (1980)

Relevance
✓ The only institution in the region that provides highly specialized medical care to the children's population (466,2 thousand) in 36 medical specialties.
✓ 24/7 provides emergency and emergency care for children with somatic, surgical pathology and injuries.
✓ Provides children with specialized medical care.

Initiator
Odesa Regional State (Military) Administration
Odesa Regional Council

Technical characteristics
Building area: 6,877,45 m2
The land area is 5.65 hectares.

Project Objectives
Overhaul of premises and communications of hospital medical buildings. Ensuring availability in accordance with the requirements of DBN; both outside and indoors; Improving the energy efficiency of the institution (insulation of facades, heat points, replacement of windows and doors).

Duration of work
12 months

Estimated cost
327 253 638 UAH

Contact information
Investment Office RDAOR
E-MAIL
investoffice.odrda@gmail.com
+38 068 790 09 80
Location
Odesa region, Odesa district, Balta, st. Lubomirskaya, 344

Object of reconstruction
The building of the former Jewish hospital

Purpose of the project
Ensuring comprehensive and systematic satisfaction of patient needs in obtaining quality Rehabilitation Services

Expected results
• A rehabilitation center was created on the basis of the Baltic Multidisciplinary Hospital;
• A bomb shelter is equipped;
• Modern medical equipment was purchased and installed;
• Prepared a multidisciplinary team of doctors

Technical characteristics
Area of the building under reconstruction and repair: 1,600 square meters; 1.5 floors; Planned capacity of the rehabilitation center: 40 beds

Project execution stage
• Development of design and estimate documentation;
• Reconstruction of internal premises of engineering and building networks; arrangement of a bomb shelter;
• Purchase and installation of medical equipment;
• Training of the team of doctors and medical personnel;

Duration of work
15 months

Implementation period
2023 - 2024 years

Volume of investments
18 894 900 UAH

Contact information
Investment Office RDAOR
E-MAIL
investoffice.odra@gmail.com
+38 068 790 09 80
Reconstruction of social housing for IDPs and persons who lost their housing as a result of military operations and armed aggression of the Russian Federation

Contact information
Investment Office RDAOR
E-MAIL investoffice.odrda@gmail.com
+38 068 790 09 80

Location
Odesa region, Izmail district,
village Suvorove, st. Besarabska, 3

Project capacity of the facility - 58 persons
Year of construction - 1957
The area of the territory - 3062 m2
The area of the object - 712 m2

Number of cases:
1 case, the two-story building is a former polyclinic

Number of floors - 2

Project implementation term
2023- 2025

Population where the project is implemented 4587 persons

Number IDPs 322 persons
The number of people who are planned to be accommodated is approximately 60 people in 26 rooms of social housing

Expected cost
18,545,573 UAH
WE INVITE YOU TO COOPERATION

Expert support:

Form for request:

 tel: +38 (093) 387-35-55
e-mail: odesarda@gmail.com
rdaod.com.ua

REGIONAL DEVELOPMENT AGENCY OF ODESA REGION